

INDUSTRY: TRANSPORTATION

PHONES: 170

PROBLEM: WERE AWARE THAT THEY WERE SPENDING MORE THAN THEY NEEDED TO ON THEIR WIRELESS SERVICE BUT NEEDED WIRELESS COMMUNICATION AS AN ESSENTIAL PART OF THEIR BUSINESS.

RESULTS: COST PER MINUTE DROP OF 26% IN FIRST 2 MONTHS. VISIBILITY & UNDERSTANDING OF WIRELESS TRENDS WITH CLEAR PATH TOWARD GETTING AND KEEPING WIRELESS COSTS UNDER CONTROL. IDENTIFIED SAVINGS OPPORTUNITIES THAT WOULD OTHERWISE HAVE GONE UNNOTICED.

